# Summit Capital Advises Cartel Communication Systems on Sale to WesTower Communications

Summit Capital acted as exclusive sell-side financial advisor on the transaction.

**VANCOUVER, British Columbia - November 2, 2026 -** Summit Capital Advisors is pleased to announce that it acted as sell-side financial advisor to Cartel Communication Systems Inc. in connection with the completed sale of the business to WesTower Communications Ltd., a wholly owned subsidiary of Exchange Income Corporation (TSX: EIF).




## Expanding a national platform for critical in-building communications

Headquartered in Langley, British Columbia, Cartel is a critical communications integrator with more than four decades of experience designing, installing and servicing in-building wireless coverage systems, including distributed antenna systems, for public safety, healthcare, transportation and government customers across Canada.

WesTower is Canada's largest national self-performing telecom infrastructure provider and has been a wholly owned subsidiary of Exchange Income Corporation since 2011. The acquisition adds in-building design, engineering and systems integration capabilities to WesTower's national footprint.

### About Summit Capital Advisors Deal Team

Independent investment banking advice for mid-market companies across Western Canada.

**$4B+**
in completed transactions

**65+**
deals with Canadian and International private equity and strategic buyers

**30+ years**
of mid-market M&A experience

**Track Record**
of maximizing value & delivering success

**OUR SERVICES**

- Mergers, acquisitions & divestitures
- Strategic corporate finance
- Valuations & fairness opinions
- Strategic financial advisory
- Restructuring

Deal Team Contacts

SUMMIT CAPITAL ADVISORS

**Michael Janicki, CPA-CA, CBV**
604 551 5995
michael@summitcap.ca

**Nick Bester, CPA-CA, CBV**
604 315 9235
nick@summitcap.ca